

LEADERSHIP & INSPIRATION

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- Coach 'Em Up
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- Developing a High-Performance Team
- Energize & Maximize
- How to Spell SuCCCEss
- Leading through Change
- Recruit to Win
- The Mirror Doesn't Lie, or Does it? ~ Becoming a More Inspirational Leader Starting Today!

Accountability is SIMPLE

This session will share methods to create a self-directed work force that strives to achieve at top levels. It will also remove the common feeling among many managers that they are glorified "babysitters." You will learn how to set and reinforce expectations, measure progress, evaluate effectiveness, as well as learn effective methods to improve performance.

Coach 'Em Up

What are the top three reasons why sales representatives don't do what they need to do to be successful? This session will identify these and the crucial differences between managing and coaching employees. Learn essential "how-tos" for successful coaching including specific steps to more effectively develop your team, improve communication & feedback and instill accountability. Behind every winning team is a great coach!

Culture Mojo

Surveys indicate that lack of employee engagement costs businesses billions of dollars, which emphasizes the urgency for creating a culture where employees don't just survive, but thrive. This session focuses on the key components of a thriving corporate culture and identifies specific steps to creating a work environment that is rewarding and enjoyable. It also teaches methods to building a self-functioning team, and shares communication tips to inspire each team member to bring energy, passion and a positive attitude to work with them every day.

Developing a High-Performance Team

In today's fast pace and demanding work environment, it is vital to create an enjoyable and productive team environment that motivates people to execute at peak performance every day. This session underscores the role each person plays in the overall success of an organization and teaches methods to "mine" the knowledge, experience and creativity of every team member. It also teaches methods to building a self-functioning team, and shares communication tips to encourage each team member to bring energy, passion and a positive attitude to work with them every day.

Energize & Maximize

Do you feel like your team drags themselves into the office to take care of the daily grind? Does this describe YOU? This session underscores the importance of creating a work environment that is both enjoyable and productive. It also stresses the importance of focusing your energy on success factors, as well as creating urgency and a winning team.



Key Notes & Speaking Engagements

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How to Spell SuCCcess

This inspiring and enlightening session focuses on the key aspects most directly related to an individual's success! Participants learn how to stay motivated to achieve their best, both personally and professionally, while having fun and learning key life skills. At the end of this session, participants will be spelling SuCCcess through their exceptional performance.

Leading through Change

It is an understatement to say that leading and managing is challenging in today's competitive, complex and changing environment. Creating a top performing team takes different skill sets than it did just a few years ago. This session will identify the focus and mission of top-performing leaders and companies. It will provide guidance on ensuring goals are met, people are motivated and creating a work environment that is both rewarding and enjoyable.

Recruit & Retain to Win

Finding the best possible people who can fit within your culture and produce significant results for your organization is a challenge AND an opportunity. This session will provide ten tips for better recruiting, as well as the specific actions that will help you retain top talent. Join the session and receive an Interviewing Kit that you can put to work immediately.

The Mirror Doesn't Lie, or Does it? ~ Becoming a More Inspirational Leader Starting Today!

This session is for anyone in a leadership position who wants to be more effective in engaging their associates by creating a productive, inspired and dynamic work culture. Throughout the session participants are asked to carefully "look in the mirror" to review their leadership style. More importantly, it encourages them to view their daily actions and inactions through the eyes of their team and to proac-